

Our Mission – using the Drake P3 assessment

We are not generalist. We don't get involved with systems, structure, or form. We get surgical about each company needs and precise about your unique challenges. What is your goal line? What is your objective? We are not politically correct, avante garde, soup of the day...we are results oriented and our focus is people.

Why you? Why your company? Why Drake P3?

We live in a social world. Your home services company is built on human interaction and your success depends on how well you navigate the human hydraulics of your company. Since we live in a social world and life is a science and corporate living is a science there are certain skills that can create success. The good news they can be learned.

Distinction

What separates top performing companies from marginal companies is the delivery medium. That medium is people. So, it makes sense that organizations that focus on their people, prepare them in a way that clearly gives them an edge over competition is the organization that will emerge from the pack and distinguish themselves.

How to win

The bar of excellence is being raised constantly. What is required to survive and succeed is much greater. Consumers are sophisticated and you must have people to maintain that excellence. Each one of you have a tremendous resource locked up that nobody is unlocking. But almost 70% of your employees are average. And mediocracy is the kiss of death when the bar of excellence is going up.

Best kept secret

It is fair to say that if your people have the social awareness or instincts of what makes people committed, loyal, if they understand how to manage their selves and understand how to compliment somebody, this can be a very powerful tool. It also makes them more vibrant, more resourceful, productive, and committed employee. The Drake P3 can open the door to simple but powerful concepts for each of your team members.

Drake P3 and 5 culture cornerstones

Every company should be encouraged to write a mission statement about their people. These **cornerstones** should provide a corporate environment where people are treated with dignity and respect. So, their value is acknowledged. We can help build a positive culture with these 5 key cornerstones. These can be profound once they are in place.

If you have interest in gaining an edge with the Drake P3 ...feel free to call at 800-795-4473